

Convert more prospects to customers, deepen relationships and manage all your verifications effectively — all with an easy-to-use and quick-to-deploy digital onboarding tool.



# Digital Onboarding

### Industry challenges

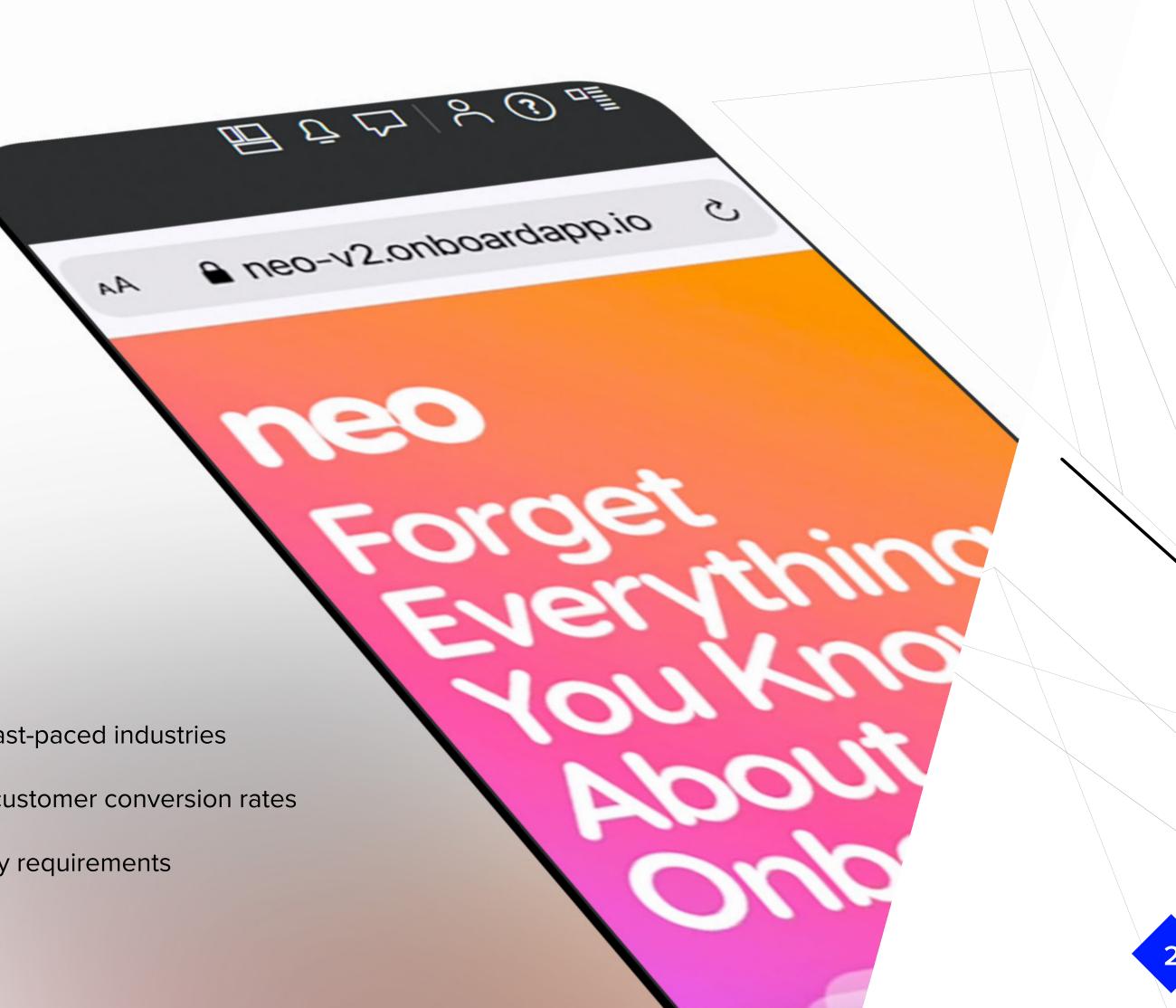
As business resiliency requirements and customer expectations have evolved, to keep pace with competition firms now need a fully **digital onboarding experience** to guide customers through their onboarding journey.

### TO BE FULLY EFFECTIVE, DIGITAL CHANNELS MUST BE:

Flexible to scale quickly and meet changing business needs in fast-paced industries

Easily deployable to reduce time to revenue, maximising customer conversion rates

Robust to ensure adherence with evolving regulatory requirements



#### Industry trends

Unprecedented rate of change

Digital leaders growing market share

New customers expectation

Stricter regulatory oversight

Expanding ecosystem of third-party tools

#### Market response

Digital-first policy

Frictionless onboarding journeys

Move away from legacy technology

Automation & agile approach



## What is it?

Our Digital Onboarding solution supports the end-to-end customer journey from applying for to receiving your product. You can quickly configure this low-/no-code solution to your specific requirements (eg. business, legal, privacy, data protection etc.) to support your growth objectives and legal requirements.

At the same time, you can undertake a variety of checks aimed at KYC/AML verification and fraud prevention.

#### We will provide:

- An out-of-the box, fully branded digital onboarding journey to maximise the conversion of new customers and drive revenue growth.
- Integrated data and verifications services to connect the digital communications between your customer, internal systems and third-party services, customisable by you to meet your legal and data protection obligations.
- Standardised API end points, simply formatted and easy to integrate with your in-house applications

## How you'll benefit:

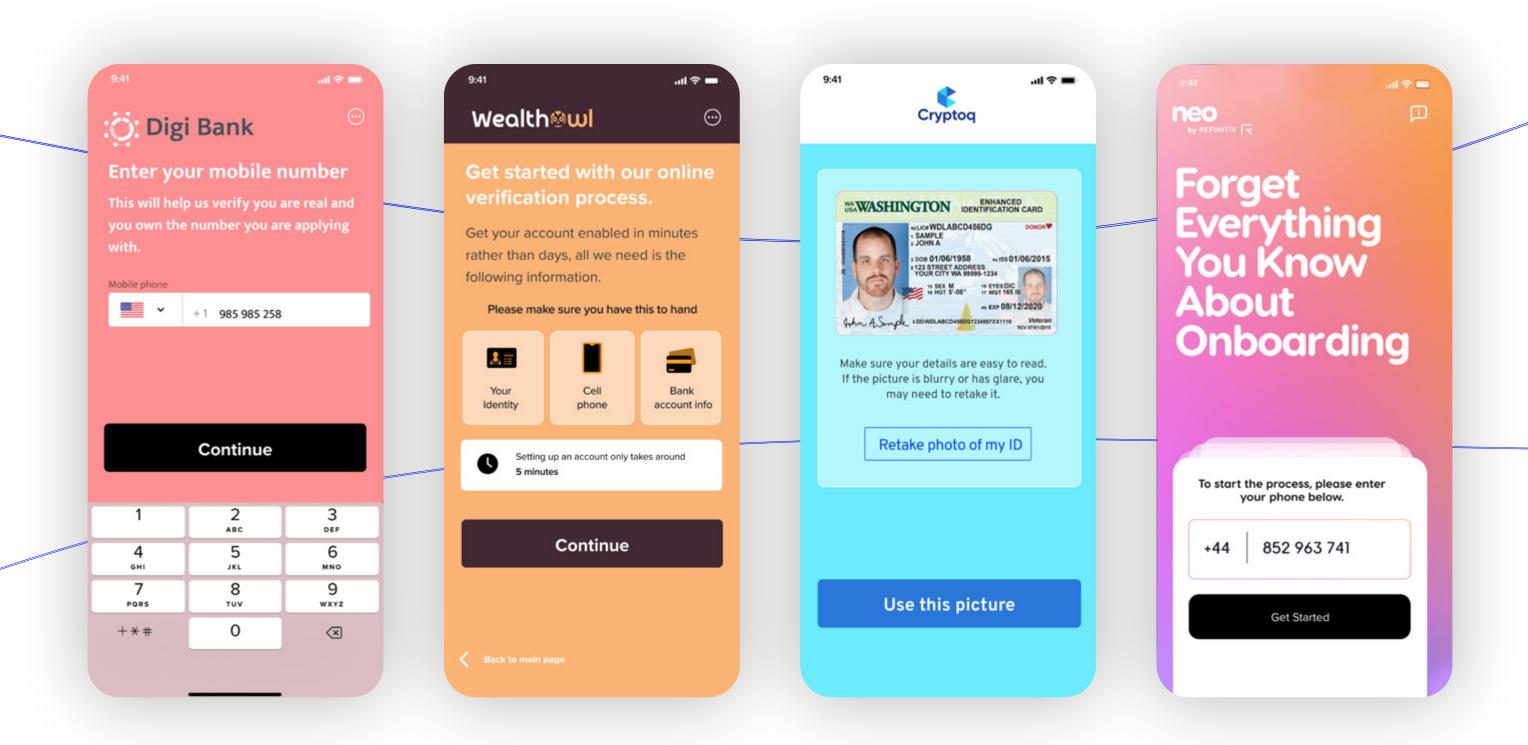
- Maximise revenue by increasing customer conversion rates through the onboarding process via a world-class user experience.
- Enable rapid digital transformation: create personalised, high-converting onboarding experiences quickly and with minimal effort.
- Reduce integration headaches, providing a multi-layered digital experience for customer onboarding, including ID&V, sanctions screening and necessary KYC/AML checks supported by a single, stable and extendible API.
- Achieve cost savings through automation of manual processes and a reduced number of referral cases that require manual review.
- Extend your reach by onboarding customers across the globe seamlessly through digital channels.
- Retain a competitive edge by being able to adapt your customer journeys easily in our low-/no-code environment, without dependency on your in-house technology stack/teams.





### Responsive Web App

Delivered using a fully branded, optimized, high converting, use experience



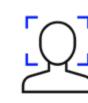
Solution Capabilities

# Powered by LSEG Services

Harness LSEG's collective experience and data services by utilising 'out of the box' connectivity with our Screening, Digital Identity and Fraud Prevention Solutions, imbedded into customer journeys using industry best practices.



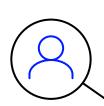
**ID Document Proofing** 



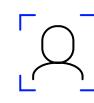
Passive liveness and facial matching



Payment account verification



**PEP/Sanctions screening** 



**Digital ID&V** 



# LSEG Digital Onboarding is easy to integrate and quick to start using

#### Get a unique link

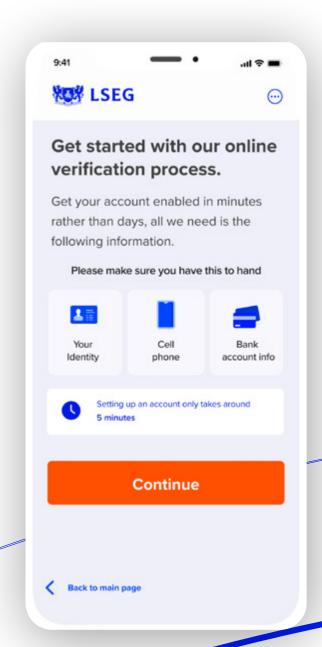
With just a few lines of code you can request a link via API to initiate the onboarding process.

# Create the session
lnk\_session = Refinitiv::lnk.create({
 type: 'basic\_kyc',
 metadata: {
 user\_id: '{{USER\_ID}}',
 email: '{{EMAIL}}',
 phone: '{{CELL\_PHONE}}',
},
})

# Return the token
lnk\_token = lnk\_session.client\_secret
lnk\_url = lnk\_session.url

Share the link with users

Share the link as part of your existing journey or via other channels like email orsms.



Download the results

Collect information provided by your customer, verified by LSEG, via a simple API







